



120 N. Front St. • Mounds, IL 62964
PH 618•745•6300 • 1-877-745•6300
FX 618•745•6363 • Cell 618•559•0338

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Dear AquaMED,

I wanted to tell you of the success that AquaMED has brought to my rehabilitation center.

First off, when I was considering buying a dry hydrotherapy bed, I knew that I wanted people to come off of it and say “Wow! I want to take that thing home”! That is exactly what I got with the AquaMED.

Any clinician knows that patient compliance can be tough; some people are just not motivated to continue their therapy. However, I’ve noticed an increase in compliance when patients use the AquaMED at the end of their therapy. I’m getting 10 visits per week that would not have shown up if it weren’t for the AquaMED. Patients who were maybe coming once a week for therapy are now coming three times per week!

Once patients are finished with their therapy there is really no reason for them to return to my center. However, I offer them discounts on the AquaMED at the end of their therapy schedule which allows me to turn an insurance customer into a cash customer. It really gives me an edge on the competition. I charge \$15 for the first 15 minutes and \$5 for an extra 15 minutes. The increase in revenue has been fantastic! I truly don’t believe there is another piece of equipment that can provide the increase in patient compliance, the increase in referrals and the cash flow possibilities like the AquaMED. There is no doubt that this bed will pay for itself in less than 12 months. I don’t believe that there is a setting in the country that the AquaMED could not bring an increase in revenue.

Every patient we have tends to find their way to the AquaMED. It is such a “feel good” therapy, even people who don’t need to use it can. I put patients on the bed for neck and back pain. I even flip some patients on their front to help with quadriceps strains. I also use the AquaMED to treat the extremities; I have a patient with elbow tendonitis who kneels by the side of the bed and lets the jets massage her elbow. The AquaMED is the ideal adjunct to therapy.

Thank you for this wonderful addition to my center!

Gordon Holden, PT
Cairo Rehabilitation Center