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Dear AquaMED,

AquaMED has been great for my practice; nothing else compares to this therapy! I own two AquaMED beds and between the two, I put at least 20 people on them per day. I use the AquaMED to help my patients release stress, relieve muscle soreness, drain the lymphatic system, and unwind their muscles. I have found that putting a patient on the bed before I adjust them, helps provide a more comfortable experience for them AND it makes my job easier!

My practice accepts insurance and cash payments. I charge \$50 cash for a 20-30 minute session on the AquaMED. My patients never complain about the cost-they love this therapy! For insurance patients, I bill CPT code 97039, unlisted modality. I have no problems with reimbursement; other than occasionally having to provide a letter of medical necessity which clears up any discrepancies. Depending on insurance, reimbursement typically ranges between \$25-\$38 per session.

Because my patients love the AquaMED so much, I have noticed a definite increase in patient retention and patient referrals. This in the one therapy that people want to continue and it is always their first choice over heat treatments or the spinalator table. My practice has grown substantially due to the AquaMED because it gives me something to offer that others do not have and I'm receiving more money per patient because they continue their treatment for a longer period of time.

I couldn't be happier with my two AquaMED beds! Thank you, AquaMED!

Dr. Larry Haberski